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### > OKEA ASA

### **Corporate Presentation**

November 2019

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## Agenda

Company overview and strategy

Asset portfolio

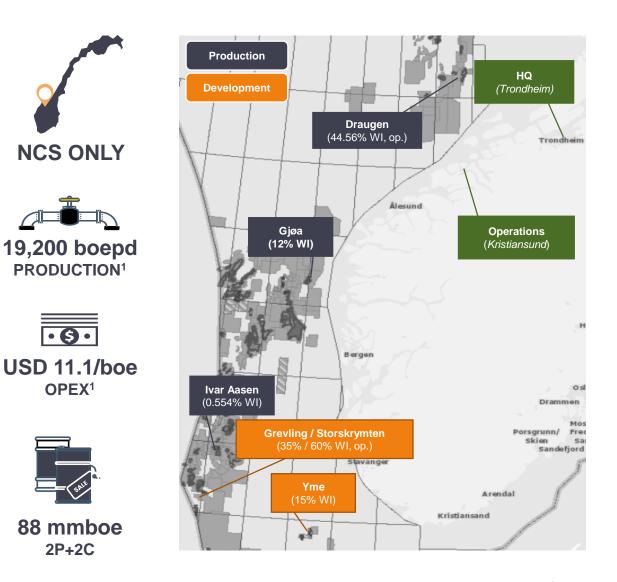
Financial highlights

Appendix

### **OKEA** – a leading independent **E&P** company on the NCS

#### **OKEA** at a glance

- Founded in 2015 by a management team with a strong track record in creating value from both organic growth and M&A on the NCS
- NOK 4.5bn transaction with Shell in 2018 transformed OKEA into a material player and tier 1 operator on the NCS
- 207 permanent employees across a full cycle E&P operator organisation acquired from Shell (87 offshore, 120 onshore)
- Corporate headquarters in Trondheim and operations centre in Kristiansund, with smaller offices in Oslo and Stavanger
- Diversified portfolio of production, development and pre-development assets
- Strategy targets further growth through M&A and low cost field developments
- Completed IPO on the Oslo Stock Exchange in June 2019
- Further de-risking events during next 18 months with Yme and Gjøa P1 due on stream and continued maturation of Draugen initiatives



### Experienced senior management team with proven NCS track record



Erik Haugane

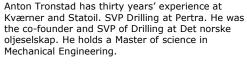
Erik Haugane was the founder of Pertra (2001) and co-founder of Det norske olieselskap (2005). He also has several years in PGS and NOPEC, among other a period in Singapore. He is a recipient of Norwegian Petroleum Society's honorary award. He holds a Cand. Real. degree in Exogene Geology from the University of Tromsø.





Anton Tronstad SVP Projects and

Technology







Birte Norheim was recently appointed CFO and will ioin OKEA during H1 2020. She holds a Master of Applied Finance from Queensland University of Technology, Former CFO of Nordic Mining, CEO of Njord Gas Infrastructure AS and Vice President Finance for Sevan Marine.





Kiersti Hovdal SVP Controlling &

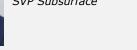






SVP Subsurface

Andrew McCann

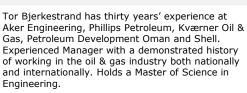


Andrew McCann has over twenty years' experience from Equinor (formerly Statoil) in technical and leadership positions in Norway and Brazil and as country manager for Libya. He holds a PhD in Geology from the University of Cambridge, UK.





Tor Bjerkestrand SVP Operations







**Espen Myhra** 

SVP Business Development

Espen Myhra has close to 20 years' experience within the oil and gas sector. Before joining OKEA in 2015 Espen held the position as Deputy Director General and Head of the Exploration Section in the Norwegian Ministry of Petroleum and Energy.



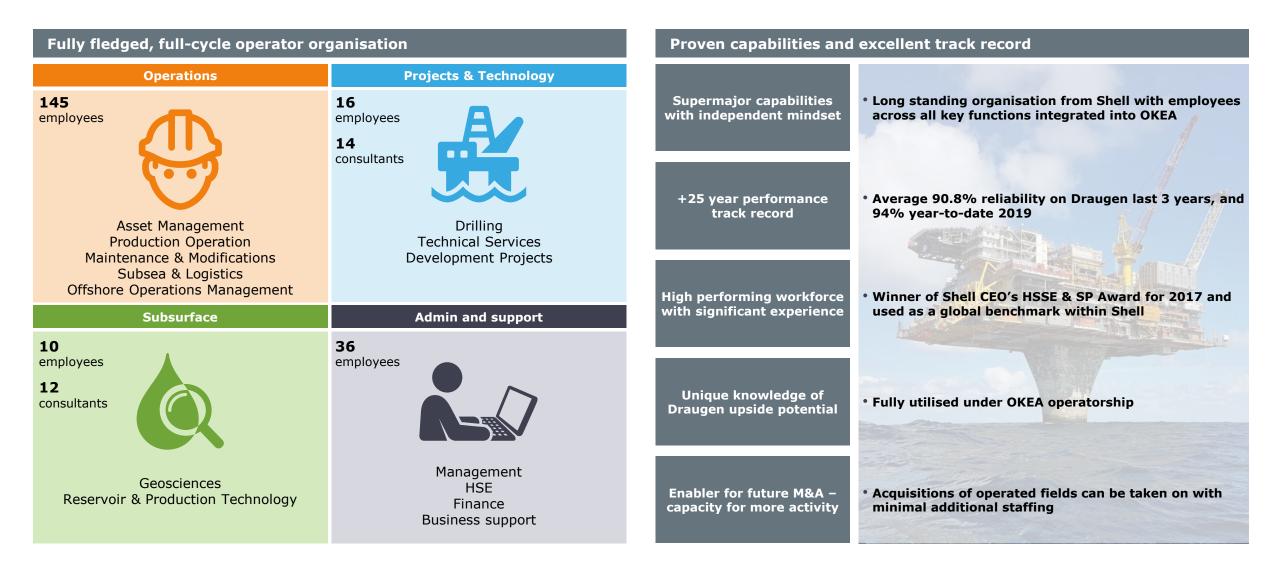


Dag Eggan SVP Business

Dag Eggan was co-founder and partner of PIER Offshore Management Services. He has experience from several senior management positions, including Quality Risk Manager in the Mobile Newbuilds (MNB) Group in Statoil ASA and VP QSHE in Ocean Rig, Sevan Drilling and Skeie Drilling & Production AS.



### Tier 1 operating organisation acquired from a supermajor

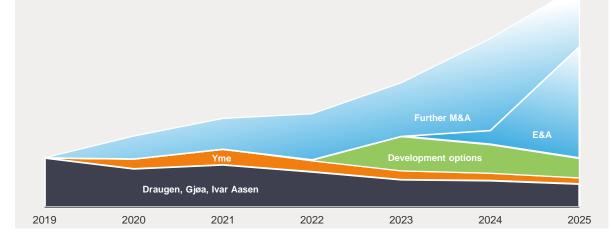


### **OKEA targets further growth through both organic means and M&A**

#### Utilising current platform of assets and organisation...

Illustrative production growth potential

- Differentiated position as a medium sized independent with operated production and development assets in Norway
- Supermajor quality operator organisation creates significant synergies in taking on new operated projects in production and development
- Strong cash generation from production and strong support from shareholders further strengthens ability to proactively grow the portfolio
- OKEA is uniquely positioned to play a leading role in the sub-100 mmboe segment leveraging a highly capable operator organisation
- Actively targeting value enhancing M&A, across production and developments



#### ...to create a leading NCS independent through organic growth and M&A



### **OKEA** is committed to operating safely and responsibly

#### Environmental

Committed to supply the essential energy of oil and gas in an energy efficient manner and smallest possible environmental footprint

#### Gjøa – Industry leading efficiency asset

- Gas supplier to UK substituting coal
- Electrified with power from shore

#### Ivar Aasen – Power from shore sanctioned

• Sanctioned investment to electrify in 2022 with renewable power from shore

#### Draugen – Actively targeting to minimise emissions

- Draugen late life production requires more energy per produced unit, however preserves the utilisation of several billion USD investments already made
- Gas import to Draugen to substitute liquid fuel in energy production will start in 2020
- Environmental strategy & management plan implemented
- Continuously improve our environmental footprint through newly established projects initiated by OKEA

#### Extending lifetime of field and infrastructure

• Committed to re-developing and extending existing assets and infrastructure to ensure optimal usage of already discovered fields, creating more efficient exploitation of energy resources where large investments have already been made and reducing the environmental footprint

### Social

#### Safe operations – No harm, no leaks

- Focused on the objective of an accident free work environment based on the conviction that all accidents are preventable, through proactive identification, implementation and maintenance of key barriers and to continuously manage risk and eliminate loss
- Risk based management approach in all our planning, execution and monitoring activities
- Our employees and contractors are the key assets for our success as a company and we shall consequently stimulate and motivate employee participation, innovation and experience transfer
- Continuous digital monitoring of HSE performance
- Zero actual or potential Serious Incidents on Draugen since transfer of operatorship to OKEA



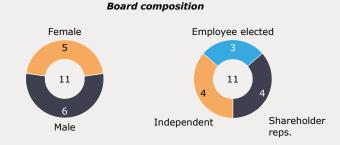
### Governance

### Strong focus on operating in the interest of all stakeholders in the company

- Determined to protect shareholders rights and fair treatment adhering to high standards of governance, business conduct and corporate social responsibility
- Ensure compliance with all applicable laws and best industry practice and that all activities are conducted competently
- Focus on ethics and anti-corruption through transparent reporting on every aspect of the company

### Diversified board of directors with strong employee representation

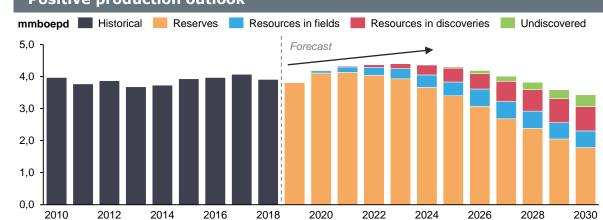
• OKEAs board of directors consists of 11 board member; five women and six men. Four independent directors, three employee elected

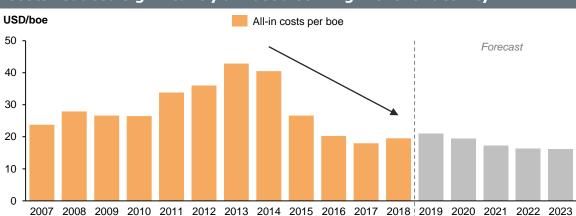


### Attractive and stable operating environment on the NCS

#### Oil and gas sector in Norway

- Norway is an OECD country rated AAA/Aaa/AAA by S&P/Moody's/Fitch
- Production started in 1971, and Norway is today Europe's largest hydrocarbon producer
- Upstream oil & gas is Norway's most important industry, accounting for 14% of GDP, 37% of exports and 19% of government revenues
- Total production has remained stable at 3.7-4.1 mmboepd in recent years and is set to grow through the first half of next decade
- Significant remaining potential with only 47% of estimated total recoverable resources produced to date
- Benign and shallow operating environment (mostly <500 metres)
- Costs have been reduced significantly to globally competitive levels, with 2018 all-in costs of USD  ${\sim}20/{\rm boe}$
- Technologically advanced and internationally competitive oil service and supply industry
- Stable and attractive fiscal framework with generous capital allowances and unique creditor protection





### Costs reduced significantly amidst a still high level of activity<sup>1</sup>

# **∧gend**a

- Company overview and strategy
- > 02 Asset portfolio
  - Financial highlights
  - Appendix

### **Diversified portfolio of high quality assets**

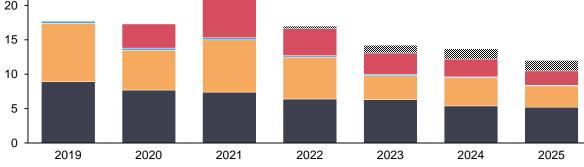


 Net production (excl. development options and prospective resources)<sup>1</sup>

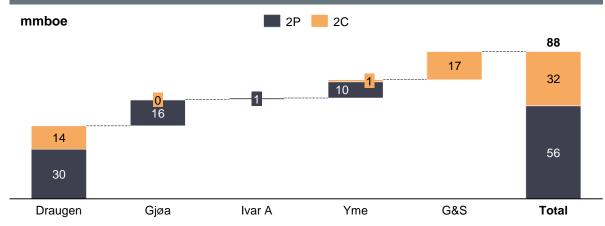
 kboepd
 Draugen
 Gjøa incl. P1
 Ivar Aasen
 Yme
 Hasselmus (Draugen)

 25

 20



#### Net reserves & resources per 1.1.2019<sup>2</sup>

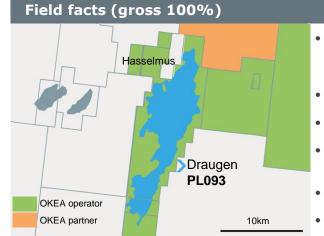


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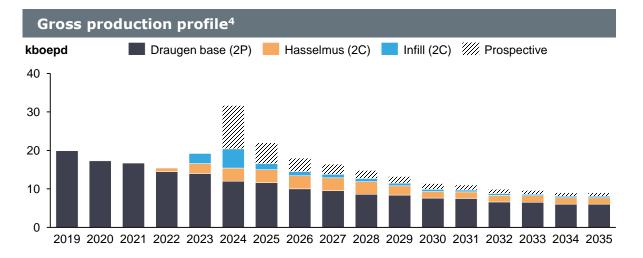
### **Draugen – Material, long life oil producer**

### Asset overview

- Giant oil field with world-class reservoir, in production since 1993
- · Concrete mono-tower platform with five subsea satellites
  - 16 production wells and 4 water injection wells
- Revitalisation and strategic changes agreed in licence following OKEA taking over operatorship
- Formal licence decision to extend field life from 2027 to 2035...
- $\,$  ... with aim to prolong life further into the 2040s through investment and cost cutting
- Shift from "harvest mode" to "development mode"
- Chase near field opportunities and seek collaboration with nearby licences
- 190m of processing plant pipes replaced in only 5 days, with a total shutdown of only 14 days
- $-\,$  Successfully completed drilling of two appraisal/pilot wells in Q4 2019  $\,$
- ~ 100 mmboe remaining reserves and resources  $(gross)^1$
- Experienced, top tier operating team used as benchmark globally in Shell
- Decades of operational experience and consistent high production performance
- Shell ultimately covers 100% of the estimated decommissioning costs on OKEA's WI for wells and installations present per 30 November 2018<sup>2</sup>



- **Partners:** OKEA (44.56%, Op.), Petoro / Norway State DFI (47.88%), Neptune (7.56%)
- Discovered: 1984
- Production start: 1993
- Reserves and resources<sup>1</sup>: 67 mmboe 2P and 32 mmboe 2C
- 2018 production: 20,982 boepd
- Rem. LoF opex<sup>3</sup>: USD 27/bbl

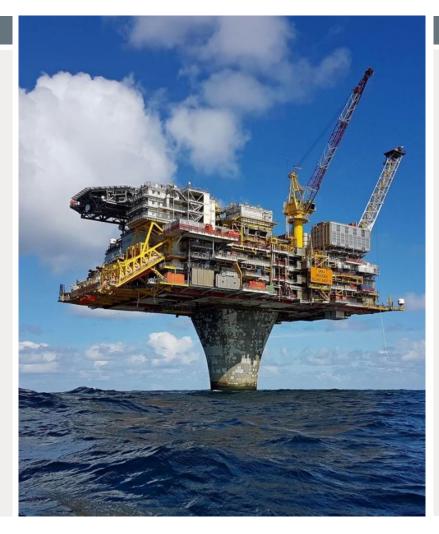




### Draugen – OKEA has revitalised the field in 2019

#### What we have done

- Identified potential for a development strategy
  - Positioned for new APA licences
  - Plan to develop Hasselmus gas field
- High production regularity
- Successful Maintenance & Modifications project
   execution
  - Control system upgrade
  - Change of two x-mas trees and change of pipe in oil train from carbon to stainless
- Two wells drilled just 11 months after transition from Shell
  - Entire drilling operations took just 7 and 14 days to complete for the two wells
  - Both wells drilled without serious incidents
- Ongoing projects
  - Draugen long term power
  - Energy management plan
  - Power from shore feasibility studies
  - Flare gas recovery feasibility studies



### How we have done it – "The OKEA way"

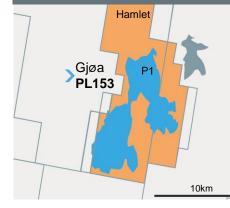
- Focus on safe and efficient execution no serious incidents or spills
- Short decision lead time
- Complete review of governing documents active leadership engagement, reduced complexity and scope
- Reduced number of procedures by 25% and software applications by 33%
- Smart use of new technology, digitalisation and collaboration with partners
- Using industry standards for development projects
- Strong culture, competent people
- Revised roles and responsibilities
- Revitalising earlier stranded projects

### Gjøa – High margin production with tie-in optionality

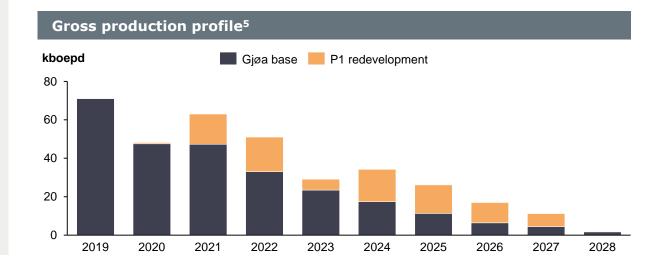
#### **Asset overview**

- Gas/condensate field located in a highly prolific Northern North Sea area
  - Second largest North Sea field put in production since 2003 (second only to Johan Sverdrup, which started up in Q4 2019)
  - Regional hub with possibilities for tie-ins (~600 mmboe remaining reserves in immediate vicinity)
- Dedicated and ambitious operator Neptune's flagship asset in Norway
  - Regularly outperforms reserve and production forecasts
  - 4D seismic used actively to evaluate drainage and infill potential
  - Hamlet prospect (15.5 mmboe, CoS 56%)<sup>1</sup> planned drilled in 2020
- Ongoing redevelopment of Gjøa P1, with planned first oil in late 2020
  - Redevelopment sanctioned in Q1 2019, and remains on track
  - Enhanced exploitation project as current wells are not effectively draining all reservoir levels
  - $-\,$  Project scope includes new subsea template with 3 production wells targeting 32.5  $\,$  mmboe reserves^1\,
  - Net capex to OKEA of approximately USD 63m during 2019-21<sup>2</sup>
  - Drilling with 'Beacon Atlantic' started on integrated Duva project
- Shell ultimately covers 100% of the estimated decommissioning costs on OKEA's WI for wells and installations present per 30 November 2018<sup>3</sup>

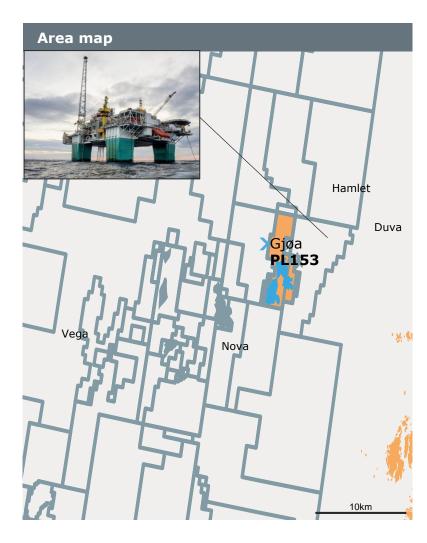
### Field facts (gross 100%)



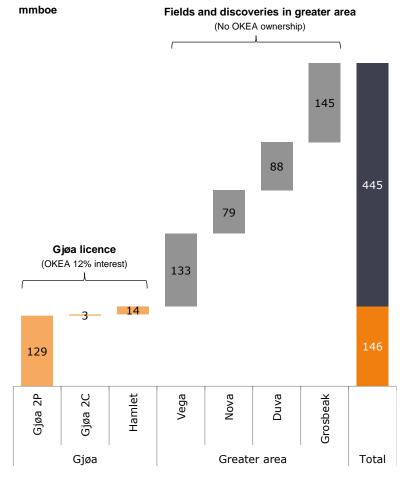
- Partners: Neptune (30%, Op.), Petoro/Norway State DFI (30%), Wintershall DEA (28%), OKEA (12%)
- Discovered: 1989
- Production start: 2010
- Reserves and resources<sup>1</sup>: 127 mmboe 2P + 3 mmboe 2C
- 2018 gross production: 112,500 boepd
- Rem. LoF opex<sup>4</sup>: USD 12/boe



### Gjøa – Highly prolific area with potential for further value creation

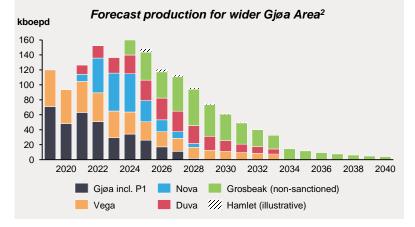


#### Gross reserves and resources base<sup>1</sup>



#### **Key comments**

- Gjøa is a key regional hub with long-term potential
  - Already host for Vega, while both Nova and Duva are ongoing tie-back developments
  - Tie-back developments will prolong Gjøa field life, reduce unit costs and yield additional reserves
  - Grosbeak may be future tie-back candidate
- High exploration activity, with possibilities for further tie-ins
- OKEA is well positioned to participate in future value creation around Gjøa
  - Host ownership gives strong insight to area development and dynamics



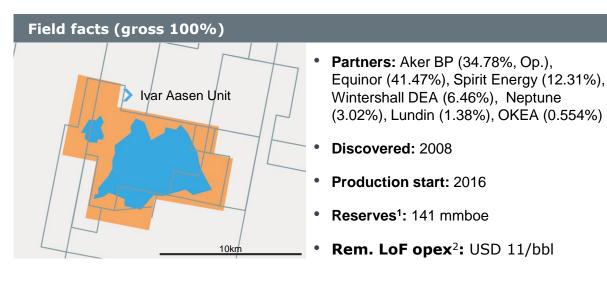
(1) Gjøa 2P+2C and Hamlet are management estimates be (2) Gjøa and Hamlet (prospective) are management estim

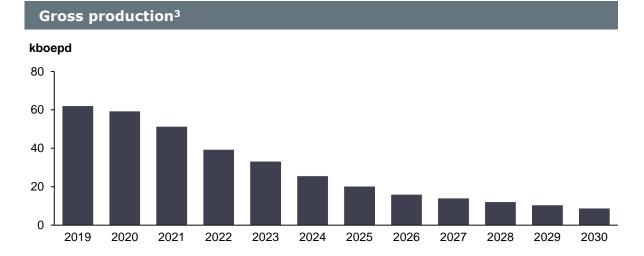
(1) Gjøa 2P+2C and Hamlet are management estimates based on RNB2020, while Vega, Duva, Nova and Grosbeak are NPD reserves. OKEA only holds licence interests in Gjøa and Hamlet (2) Gjøa and Hamlet (prospective) are management estimates; Vega, Nova, Duva and Grosbeak are WoodMackenzie forecasts. OKEA only holds licence interests in Gjøa and Hamlet

### Ivar Aasen – small interest in a material high-quality producing field

#### **Asset overview**

- Ivar Aasen is a field in the northern part of the North Sea, 30 kilometres south of the Grane and Balder fields
- Ivar Aasen was discovered in 2008, the PDO was approved in 2013 and with first oil in December 2016
- So far, a total of ~NOK 25bn (nominal) has been invested in the field, and ~45 mmboe of oil and gas have been sold
- First stage processing is carried out on the Ivar Aasen platform, and the partly processed fluids are transported to the Edvard Grieg platform for final processing and export
- The platform is equipped for tie-in of a subsea template planned for the development of the Hanz field (no current OKEA ownership), and for possible development of other nearby discoveries
- Opportunity in the future to capitalise on learning phase going from field development to production, following the state of the art project execution on the field





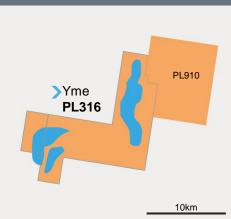
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### Yme – Next field to come onstream

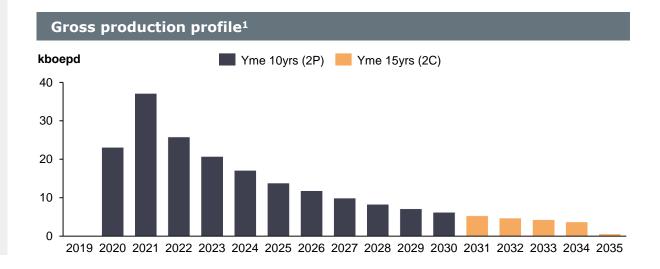
#### **Asset overview**

- Destined for abandonment, the Yme redevelopment was rejuvenated by OKEA in 2016 and the PDO was approved in March 2018
  - Development concept based on a leased jack-up rig with production facilities
- Benefits from an estimated NOK 5bn in historic infrastructure investments
- All subsea infrastructure have been installed significantly reducing capex and derisking the development
- Project is progressing well with production start expected H1 2020
  - ~83% complete
- Geology and reservoir well known due to extensive well coverage (33 wells in total) and five years production history
- Produced 51 mmboe with Statoil as operator during 1996-2001
  - PDO for redevelopment initially submitted in 2007
  - Due to structural integrity issues with the Mobile Offshore Production Unit ("MOPU"), the field was never put in production and the facility was decommissioned and removed
- Historical problems only related to the previous MOPU facility and not associated with the reservoir or other installed infrastructure

### Field facts (gross 100%)



- **Partners:** Repsol (55%, Op.), OKEA (15%), LOTOS (20%), KUFPEC (10%)
- Discovered: 1987
- Production re-start<sup>1</sup>: H1'20 peak gross production ~50,000 bbl/d
- Reserves and resources<sup>1</sup>: 64 mmboe 2P + 9 mmboe 2C
- Capex+opex rem. from 2020<sup>2</sup>: USD 31.5/bbl



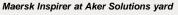
### Yme – development is +80% complete

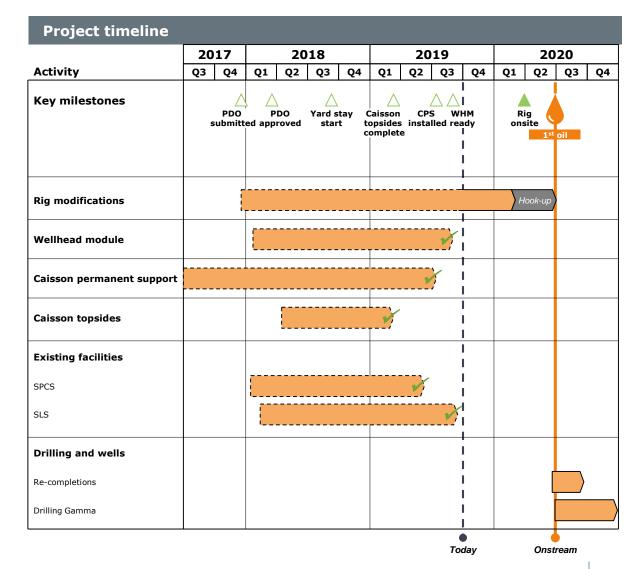
#### **Current status**

- Project continues to progress and has been significantly de-risked through recent activities
- Wellhead module successfully installed offshore in September 2019
- Onshore completion of the Maersk Inspirer jack-up rig scheduled for March 2020
- Both field specific scope and lifetime extension scope being executed at yard
- Separate rig campaign commenced in October 2019 to minimise remaining hook-up scope once the Maersk Inspirer arrives on location
- Valaris JU-290 will be applied as accommodation unit with a contract period of 4-5 months
- Purpose of the campaign is to execute the scheduled hook-up scope and carry-over work for the wellhead module
- Production start up expected mid-2020
- Quick ramp-up expected given several pre-drilled wells
- Will add production of +7,000 boepd net to OKEA at plateau<sup>1</sup>

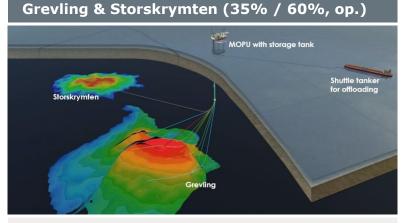


CPS installation



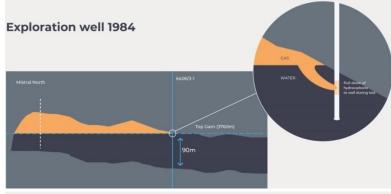


### **Operated inventory of medium term organic growth options**



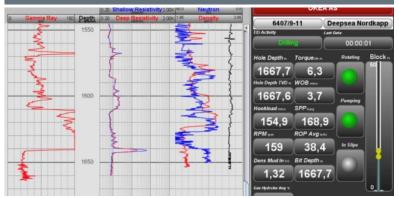
- Two adjacent oil discoveries in the southern North Sea which will be developed jointly
- Grevling discovered in 2009 and appraised in 2010 (total four wellbores), Storskrymten discovered in 2007 (two wellbores)
- OKEA is the operator of both discoveries, with a 35% interest in Grevling and 60% in Storskrymten
- Combined gross 2C resources of 42 mmboe<sup>1</sup>
- Project currently being matured towards concept selection in Q2 2020
- Development economics needs to be improved prior to project sanctioning – OKEA will maintain strict capital discipline and not take FID until project is economically robust

### Mistral (60%, op.)



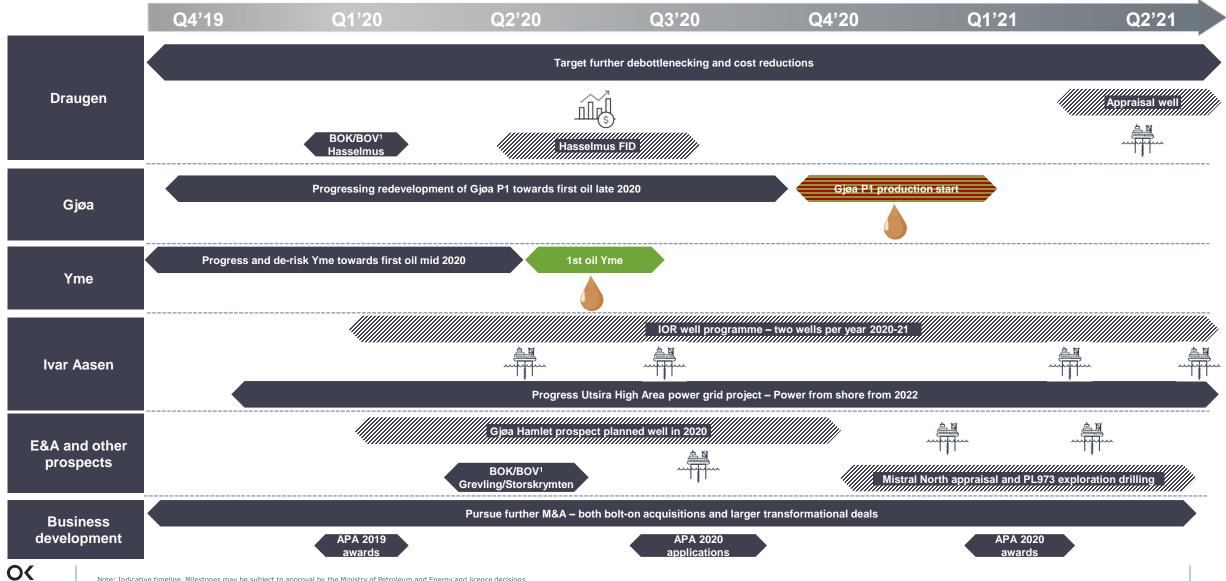
- Reinterpretation and analysis of legacy well data point to a potential missed gas-condensate discovery
- Exploration well in 1984 may have been drilled just down-flank from a gas accumulation
- OKEA awarded 60% operated interest in APA 2018 (partner: Wellesley, 40%)
- Prospective gross resources of up to 82 mmboe, with a potential additional 80 mmboe in the southern part of the structure
- Drill-or-drop deadline in Q1 2020, first appraisal well expected to be drilled in late 2020/2021
- Base case development concept is subsea tie-back to Kristin via Tyrihans

#### **Exploration & Appraisal**



- APA rounds are a key part of OKEA's organic growth strategy, with applications focused around existing OKEA assets
- Exploration strategy is infrastructure-led and does not include wildcatting
- First two operated wells drilled in Draugen area Q4 2019; well results will be used to improve understanding and de-risk future infill and exploration targets
- Rich inventory of promising prospects near existing OKEA fields, including Springmus, East Flank, North East and Rialto in Draugen area, Hamlet in the Gjøa area, and Jerv, Ilder and Mår in Grevling area
- Majority of exploration hopper is operated by OKEA, and firm commitments are limited

### High level of activity in coming years



Note: Indicative timeline. Milestones may be subject to approval by the Ministry of Petroleum and Energy and licence decisions (1) BOK = Concretisation decision, BOV = Decision to continue, BOG = Decision to implement

# Agenda

	01	Company overview and strategy		
	02	Asset portfolio		
>	03	Financial highlights		
	04	Appendix		

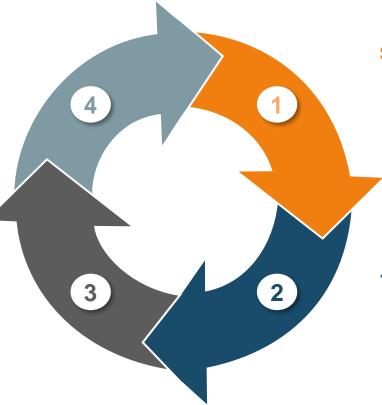
### Value-creation while maintaining a prudent financial strategy

### ...and further acceleration of growth

- Ongoing developments to be brought into production
- Rich organic and inorganic opportunity set on the NCS
- Actively screening M&A opportunities to continue building a material NCS independent
- Active dialogue with funding sources including RBL banks

...combined with conservative leverage...

- Conservative debt to equity mix
- Currently 4-6% after tax cost of debt
- Fully financed for all sanctioned developments



### Strong cash flow from operations...

- Long-life assets with low unit costs
- Diversified with three producing fields
- Material upsides in existing production

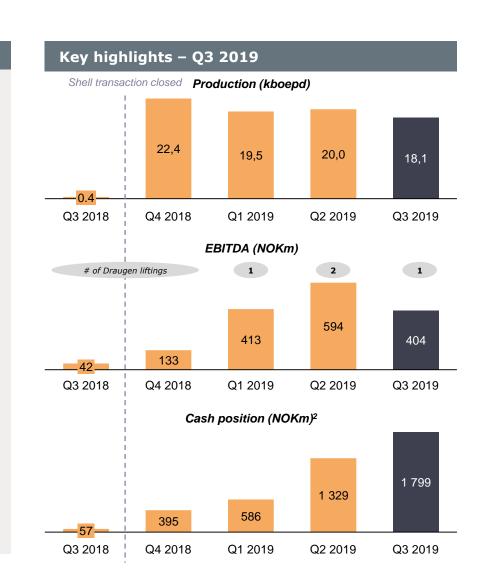
### ...reinvested in field developments...

- Significant tax synergies to be realised through investing in developments
- ~90% tax relief on all investments
- Flexibility to delay or accelerate capex spending
- Current focus on re-investments over dividends

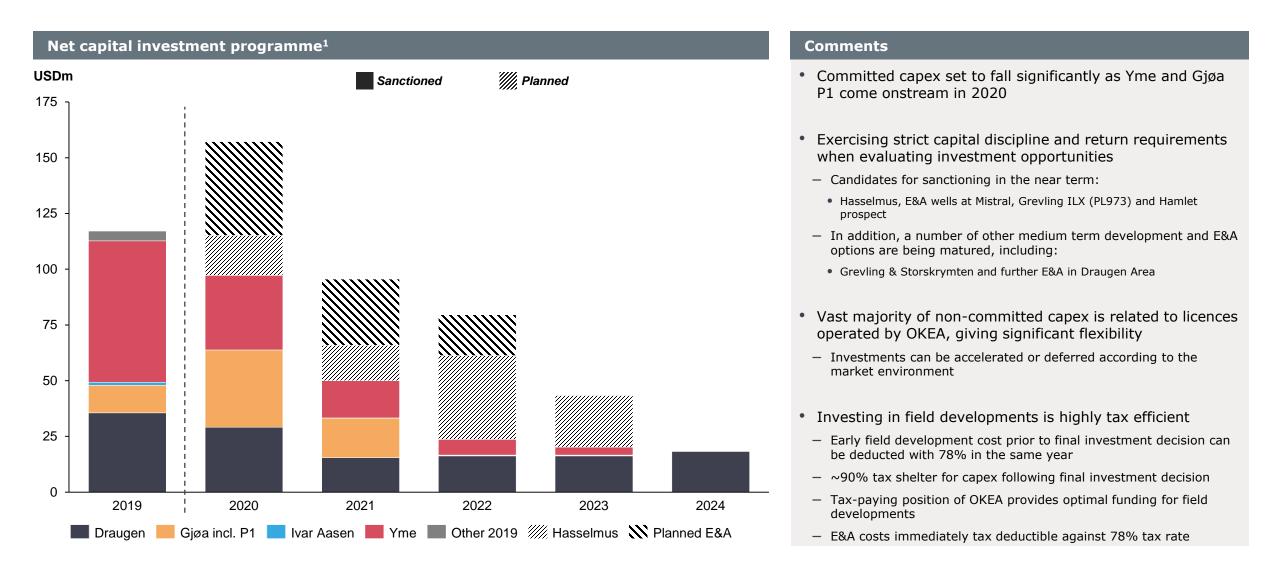
### **Continued strong financial performance in Q3 2019**

#### Comments

- Strong performance in Q3 2019 with production of 18,125 kboepd
  - Uptime on Draugen of 97%, up from 86% in the previous quarter
  - Production on Gjøa impacted by modification and export constraints
- Revenues from oil and gas sales of NOK 612 million for the quarter
  - Down from NOK 1,039 million in Q2 2019 due to one lifting from Draugen, compared to two liftings in Q2 2019
  - Average realised liquids price of USD 56.4/bbl, average gas price of USD 19.3/boe (USD ~3.4/mcf)
- Production expense of NOK 80/boe, down from NOK 102/boe in Q2 2019
  - Q2 higher than normal due to catch up on tariffs
  - Reclassification of well planning and field evaluations to exploration
- EBITDA<sup>1</sup> of NOK 404 million and net cash flow from operations of NOK 723 million
  - Cash flow from investments of NOK -216m million (NOK -563 million year to date)
  - Free cash flow for the quarter of NOK 507 million (NOK 1,270 million year to date)
- Net debt1 of NOK 864 million, down NOK 294 million in the quarter
  - Cash increase of NOK 470 million, partially offset by increase in book value of bonds following a strengthening of USD vs NOK in the quarter
  - $-\,$  Net debt reduced by NOK 1,270 million through the first nine months of 2019



### High degree of flexibility in capex programme



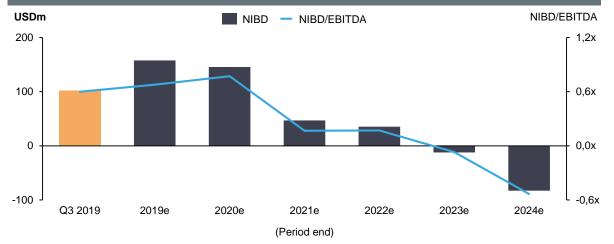
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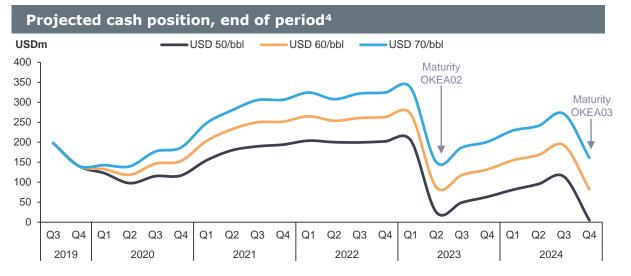
### Substantial cash flow generation drives rapid deleveraging

#### Comments

- Robust cash flow from current producing fields
- Production base of ~19,000 boepd with high cash margins
- Unit opex of USD 19.6/boe through the life of the bond  $^1$
- Stable production outlook in coming years and a material portfolio of growth options
- Development spending funded through cash flow from operations
- Fully financed for all sanctioned and near term planned investments
- Current portfolio set to generate substantial free cash flow in coming years
- Committed capex materially reduced for coming years as key projects are completed
- Quick build-down of net interest bearing debt from 2020, even in lower commodity price scenarios
- NIBD/EBITDA<sup>2</sup> projected to be below 1.0x through the life of the bond on current forward curve oil prices
- OKEA will ensure it maintains a healthy liquidity headroom through the cycle
- $-\,$  In a sustained low oil price scenario, OKEA has ample flexibility to reduce or defer capex

Projected pro forma net debt development at USD 60/bbl<sup>3</sup>





(1): Management estimate based on RNB2020 opex and production profiles and USD-NOK 8.5 in 2020-21 and 8.0 from 2022, nominal terms

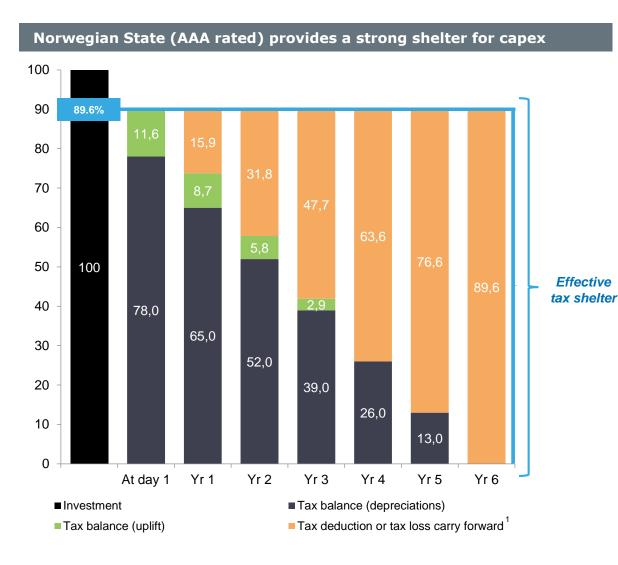
(2) EBITDA is defined as earnings before interest, taxes, depreciation, depletion, amortisation and impairments. Net interest bearing debt (NIBD) is defined as interest bearing debt less cash & cash equivalents

(3) Projections based on oil price assumption of USD 60/bbl (real 2019 terms, inflated 2% per annum), gas price 60% of oil price, USD-NOK exchange rate 8.50 in 2020-21 and 8.00 from 2022. Includes investments in sanctioned projects, Hasselmus and drilling costs related to planned E&A activities (4) Projections based on indicated oil price assumption from 2020 (real 2019 terms, inflated 2% per annum), gas price 60% of oil price, USD-NOK exchange rate 8.50 in 2020-21 and 8.00 from 2022. Includes investments in sanctioned projects, Hasselmus and drilling costs related to planned E&A activities.

### Hedging, risk mitigation and abandonment arrangements

Financial Leverage	<ul> <li>OKEA seeks to maintain strong financial discipline and a robust balance sheet with a conservative debt to equity mix</li> <li>Objective to maintain a strong liquidity position at any point in the cycle</li> <li>Development and E&amp;A activity funded largely through cash flow from operations</li> <li>New projects subject to strict economic robustness and return criteria, and must be fully funded before being sanctioned</li> </ul>
Insurance	<ul> <li>Market standard offshore insurance program in place, including Loss of Production Income (LOPI)</li> <li>100% net Volume from RNB2019 for Draugen, Gjøa and Ivar Aasen are payable at USD 50/bbl for oil and USD 30/boe for Rich Gas</li> <li>Syndicate with S&amp;P rating A- or better</li> <li>Other standard coverage, e.g. physical damage, re-drilling of wells and third party liability etc.</li> </ul>
Hedging principles	<ul> <li>Hedging solely to cover commercial exposure and not for speculative purposes</li> <li>FX hedging: Sale of USD revenue on spot/limit trade for tax, opex and capex in NOK and Revenue in USD cover outstanding debt in USD</li> <li>Regular hedging of oil sales to mitigate hydrocarbon price risk <ul> <li>Hedging short term (1-3 months) with put options which track offtake schedules</li> <li>OKEA01 and OKEA02 bond terms do not allow hedging with option collar structures</li> </ul> </li> </ul>
Abandonment arrangements	<ul> <li>As part of the acquisition of Draugen and Gjøa from Shell, the parties agreed that Shell shall ultimately cover the cost of decommissioning, plugging and abandonment</li> <li>For both assets, Shell retains 80% of decommissioning liability up to a post-tax cap of NOK 638m (combined), subject to CPI indexation, and further pays OKEA NOK 375m, subject to CPI indexation, upon OKEA completing the decommissioning of the assets</li> <li>The NOK 375m more than covers OKEA's post-tax exposure on the 20% portion not directly covered by Shell (subject to the cap)</li> </ul>

### Unique NCS fiscal regime attractive backdrop for investments



#### Tax system description

- Marginal tax rate for E&P activities off Norway is 78%, made up of 22% Corporate Tax (CT) and 56% Special Petroleum Tax (SPT)
- **Depreciation:** all field investments are depreciated straight line over 6 years, starting in the year of the investment, and are eligible against CT and SPT (78%)
- Uplift: There is also an additional 20.8%<sup>1</sup> allowance (5.2% per year over four years) on field investments against SPT only tax value 20.8% × 56% = 11.6%
- 89.6% effective tax shelter (78% + 11.6%)

#### Strong protection for investors

- **Risk mitigation**: up to 89.6% of the capital invested is protected through the tax system
- Three routes to monetisation:
- Lower tax payables (given sufficient future income)
- Cash refund: 100% refund of the tax value of loss carry forward upon cessation of activities<sup>2</sup> (Norway: AAA rated)
- Sale/Transfer: tax balances / loss carry forward can be sold in asset or corporate transactions

# Agenda

	01	Company overview and strategy	
	02	Asset portfolio	
	03	Financial highlights	
>	04	Appendix	

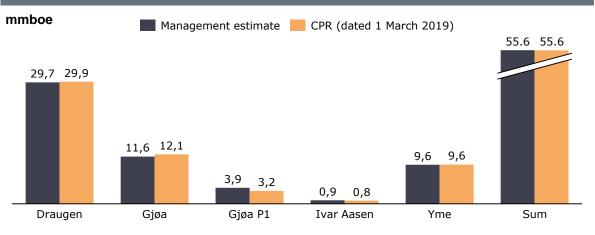
### Material reserve and resource base

### Overview per 1 January 2019 (Management estimates)

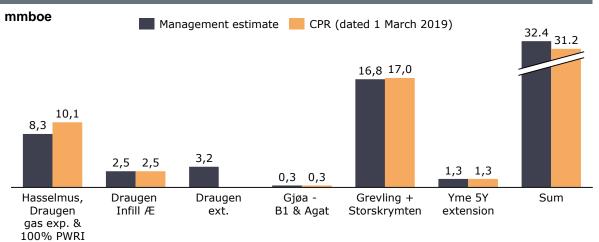
	WI (%)	Net reserves (mmboe)	Comment
Draugen	44.56%	29.7	Producing asset
Gjøa	12.00%	11.6	Producing asset
Gjøa P1	12.00%	3.9	Ongoing development, start up late 2020
Ivar Aasen	0.554%	0.9	Producing asset, including infill wells
Yme	15.00%	9.6	Ongoing development, first oil 2020
Total 2P		55.6	
Hasselmus & Draugen restart gas export	44.56%	7.7	Gas discovery near Draugen
Draugen 100% PWRI	44.56%	0.6	Draugen produced water re-injection
Draugen Infill Æ	44.56%	2.5	Infill target, Draugen reservoir
Draugen 2038	44.56%	3.2	Draugen extension beyond 2035
Gjøa – B1 & Agat	12.00%	0.3	Well workover and gas discovery
Yme life extension	15.00%	1.3	5-year extension given MOPU reclassification
Grevling	35.00%	16.8	Oil discovery, DG2 (BOV) target 2020, joint development
Storskrymten	60.00%	10.0	
Total 2C		32.4	
Total 2P+2C		88.0	

- Management estimates based on RNB 2020 data, adjusted for asset specific developments
- Yme reserves including extension beyond 10 year initial term (life time to 2035)
- 42.1 mmboe 2P reserves on production, 13.5 mmboe under development
- Largely in line with independent reserve report per 1 March 2019

### Net 2P reserves per 01.01.2019 (Management estimates vs CPR)



### Net 2C resources (Management estimates vs CPR)<sup>1</sup>



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### **Definitions and abbreviations**

Term	Definition	Term	Definition	
2C	Best estimate of contingent resources	DG3	Decision Gate 3: Final Investment Decision	
2P	Proved and Probable reserves	E&A	Exploration and Appraisal	
Abex	Abandonment expenditure	E&P	Exploration and Production	
APA	Awards in Pre-defined Areas		Earnings before Interest, Taxation, Depreciation	
ARO	Asset retirement obligations	EBITDA	and Amortisation	
ASR	Annual Statement of Reserves		Earnings before Interest, Taxation, Depreciation	
bbl	Barrels of Oil	EBITDAX	Amortisation and Exploration expenses	
bcf	Billions of standard cubic feet	FID	Final Investment decision	
boe	Barrels of oil equivalent	GDP	Gross Domestic Product	
BOG	Decision to implement (Nw: "Gjennomføring")	HSEQ	Health, Safety, Environment and Quality	
BOK	Concretisation decision (Nw: "Konkretisering")	IBD	Interest-bearing debt	
boepd	Barrels of oil equivalent per day	ILX	Infrastructure Led Exploration	
bopd	Barrel of oil per day		·	
BOV	Decision to Continue (Nw: "Videreføring")	IOR	Improved Oil Recovery	
bps	Basis points	kboepd	Thousand barrels of oil equivalent per day	
Capex	Capital expenditure	km	Kilometres	
CFFO	Cash Flow From Operations	LoF	Life of Field	
CoS	Chance of Success	LTI	Lost Time Incident	
CT/CIT	Corporate income tax	LTM	Last 12 months	
CPR	Competent Person's Report	LTV	Loan-to-Value	
DD&A	Depreciation, Depletion and Amortisation			
Decom	Decommissioning	M&A	Mergers and Acquisitions	
DG1	Decision Gate 1: Feasibility	mcf	Thousand cubic feet	
DG2	Decision Gate 2: Concept selection	mmbbl	Million of barrels of oil	

Term	Definition
mmboe	Million of barrels of oil equivalent
mmscf	Million standard cubic feet
mmscfpd	Million standard cubic feet per day
MOPU	Mobile Offshore Production Unit
MPE	Ministry of Petroleum and Energy
NCS	Norwegian Continental Shelf
NIBD	Net interest-bearing debt
NOK	Norwegian Kroner
NPD	Norwegian Petroleum Directorate
NPV	Net Present Value
Opex	Operating expenditure
p.a.	Per annum
PDO	Plan for Development and Operation
PL	Production Licence
RBL	Reserve based bending
RNB	Revised National Budget
SG&A	Salaries, General and Administration expenses
S&P	Standard & Poor's
SPT	Special Petroleum Tax
USD	United States Dollars
WI	Working interest
YE	Year-end
YTD	Year to date

