



# › Presentation of third quarter 2020

OKEA ASA

28 October 2020

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# Q3 Highlights

## Operations

- No serious incidents at Draugen, Covid-19 situation managed
- High production reliability at Draugen and Gjøa
- Continued excellent project execution on Draugen; turnaround successfully completed in July
- Production of 13,303 boepd

## Financial

- Revenues from oil and gas of NOK 308 million
- EBITDA of NOK 116 million
- Cash position 883 million
- Non-cash effects of NOK 569 million in impairment on Yme
- Significant improvements to liquidity position supported by the temporary petroleum tax changes

## Positioned for growth

- Organic growth potential without need for new equity
  - Acquisition of Aurora & farm-in to Calypso
  - APA 2020 applications submitted
- Maintaining an opportunistic view on M&A

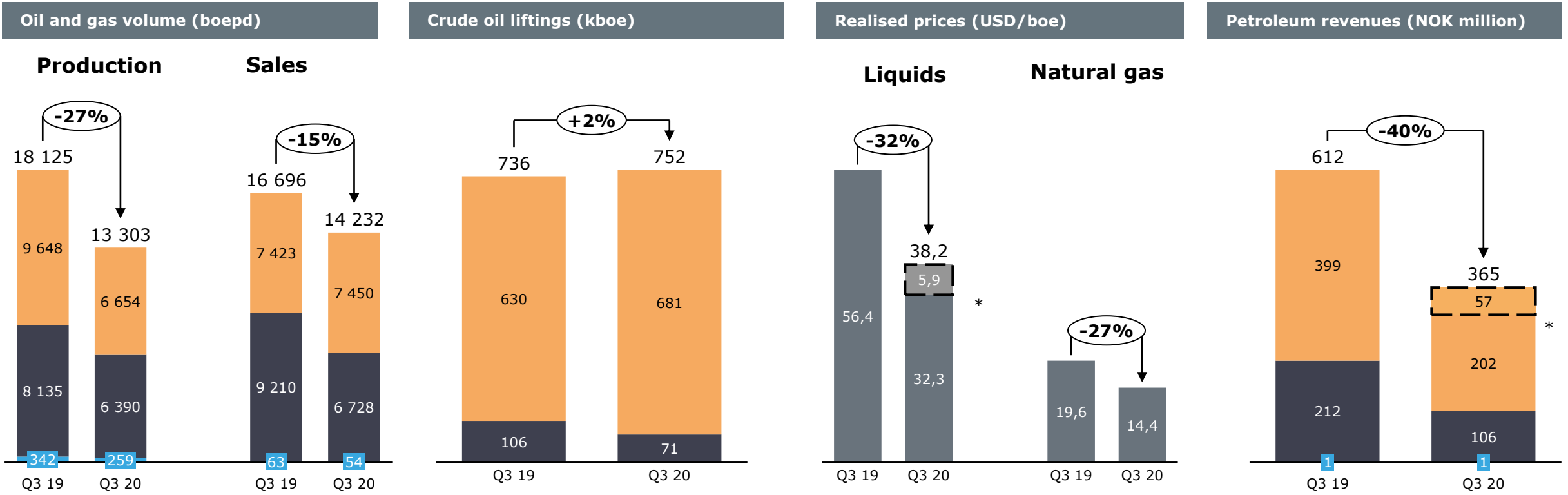




# Financials

# Oil and gas production, sales and revenues

Revenue decrease mainly due to lower market prices and reduced volumes due to planned maintenance



# Income statement

Figures in NOK million	3rd quarter		9 months	
	2020	2019	2020	2019
<b>Total operating income</b>	321	622	1 146	2 455
Production expenses	-154	-144	-507	-504
Changes in over/underlift positions and inventory	-31	41	91	-315
Depreciation	-147	-177	-521	-541
Impairment	-572	0	-1 504	-97
Exploration and operating expenses	-20	-115	-92	-226
<b>Profit / loss (-) from operating activities</b>	<b>-603</b>	<b>227</b>	<b>-1 386</b>	<b>772</b>
Net financial items	76	-225	-255	-318
<b>Profit / loss (-) before income tax</b>	<b>-527</b>	<b>1</b>	<b>-1 641</b>	<b>454</b>
Income taxes	508	-79	855	-523
<b>Net profit / loss (-)</b>	<b>-19</b>	<b>-77</b>	<b>-785</b>	<b>-69</b>
<b>EBITDA</b>	<b>116</b>	<b>404</b>	<b>639</b>	<b>1 410</b>

## Q3 comments

### Income:

- Significantly lower market prices for oil and gas compared to last year

### Production expenses:

- NOK/boe of 118 compared to 80 last year
  - Shut-down at Draugen due to turnaround and at Gjøa due to tie-in projects of 20 and 17 days in the quarter respectively increased cost per barrel produced

### Impairments:

- Driven by increased capital expenditure estimates and revised estimate for start of production at Yme

### Exploration and operating expenses:

- Field evaluation activities mainly on Hasselmus and Grevling
- Low SG&A due to cost cutting measures and higher allocation of cost during the quarter (YTD adjustment)

### Financial items:

- NOK strengthened 3% against USD during the quarter resulting in unrealised gain on USD nominated bond loans, partly offset by interest expense

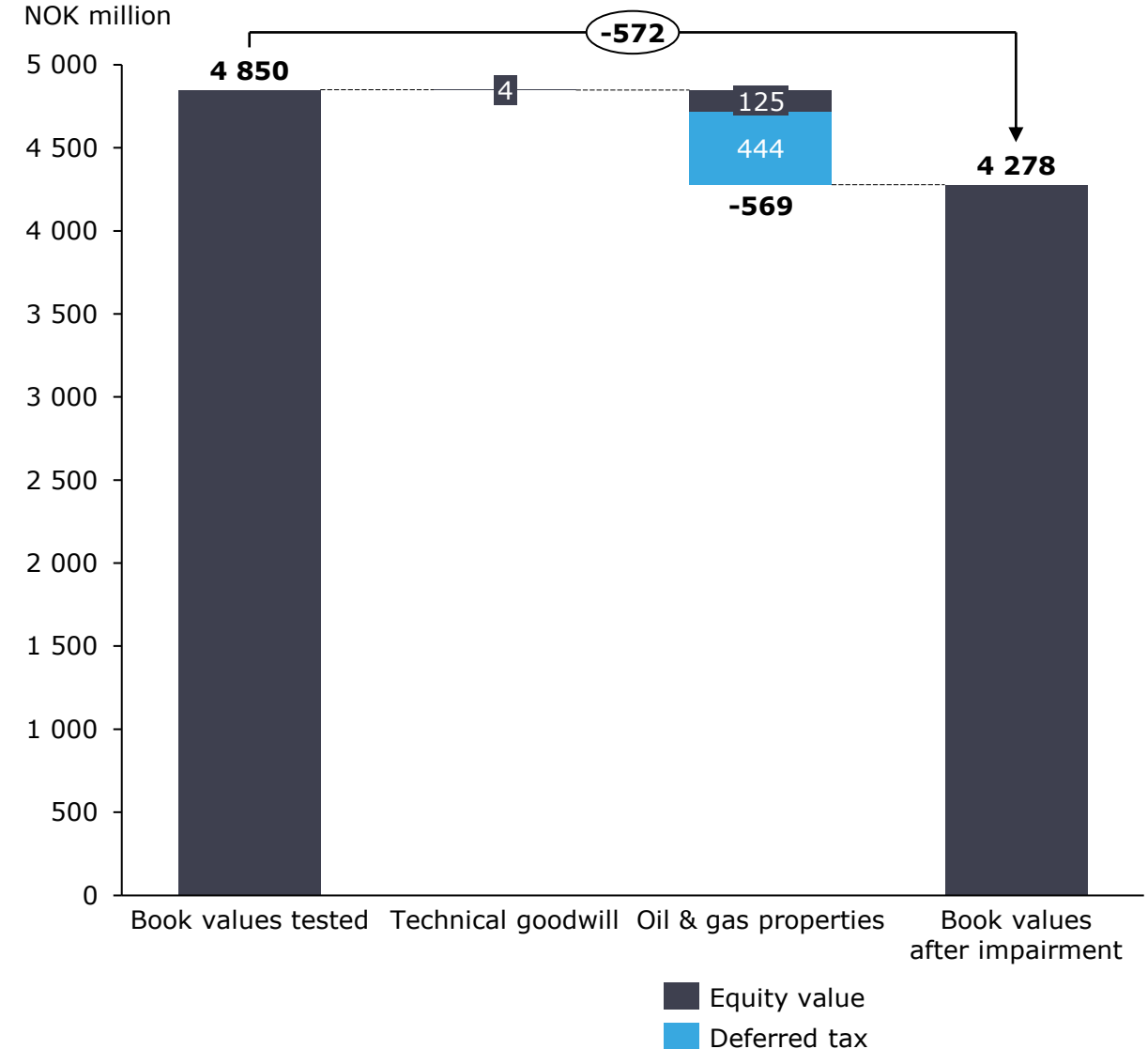
### Taxes:

- Effective tax rate of 96%
- Deviation from 78% due to financial items and uplift

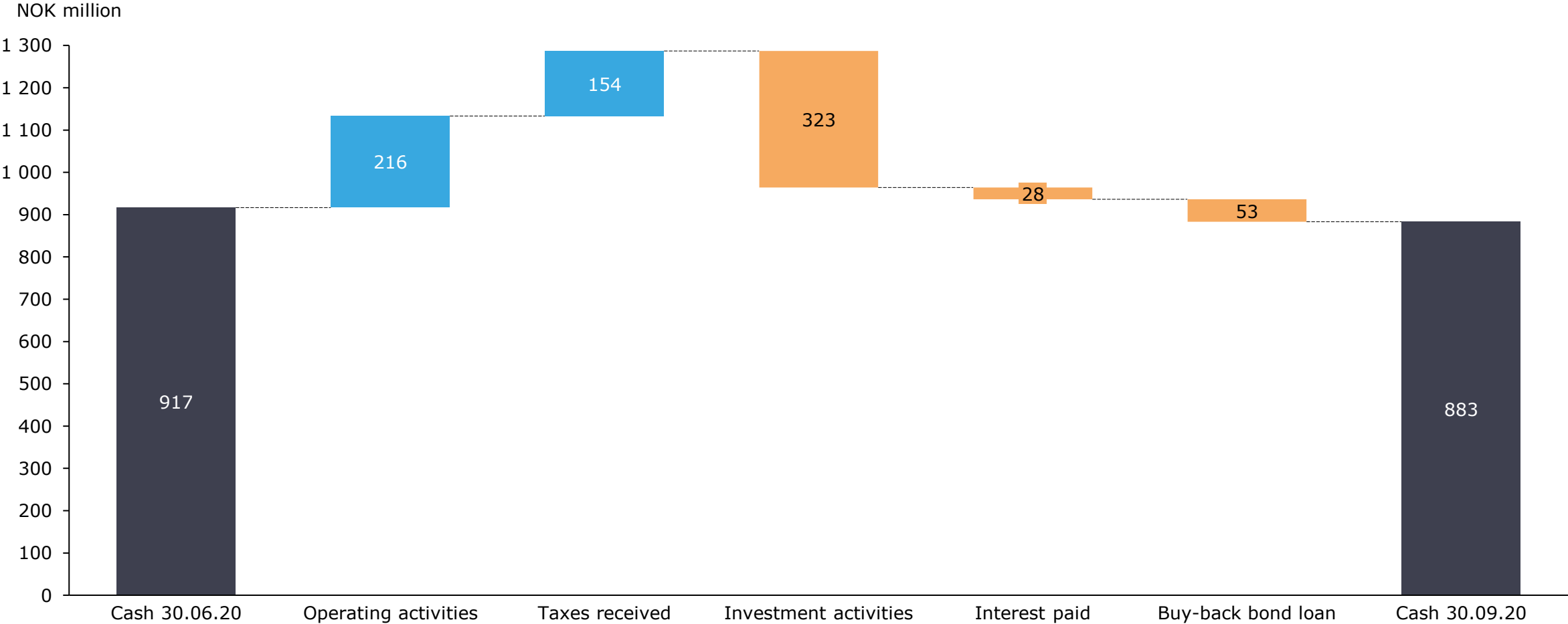
# Impairment

## Q3 - Impairment

- Impairment of NOK 569 million on Yme due to delayed production start and capex increase
- Improved forward curves for oil and gas was a positive contributor; increased recoverable amount for Draugen and Gjøa



# Cash development Q3 2020





# Financial robustness and flexibility for growth

- Temporary tax amendments:
  - Significantly improves cash position with tax refund for tax year 2020 and 2021
  - Direct expensing and 24% uplift
  - Triggers revised assessment of profitable projects and improved project economy
- Significant buffer to covenant requirements secured until end of 2021
  - Flexible bond structure and no maturities until mid-2023
  - Bought back OKEA02 at discount for a total nominal value of USD 12.5 million during the year
- Planning for organic growth without need for new equity

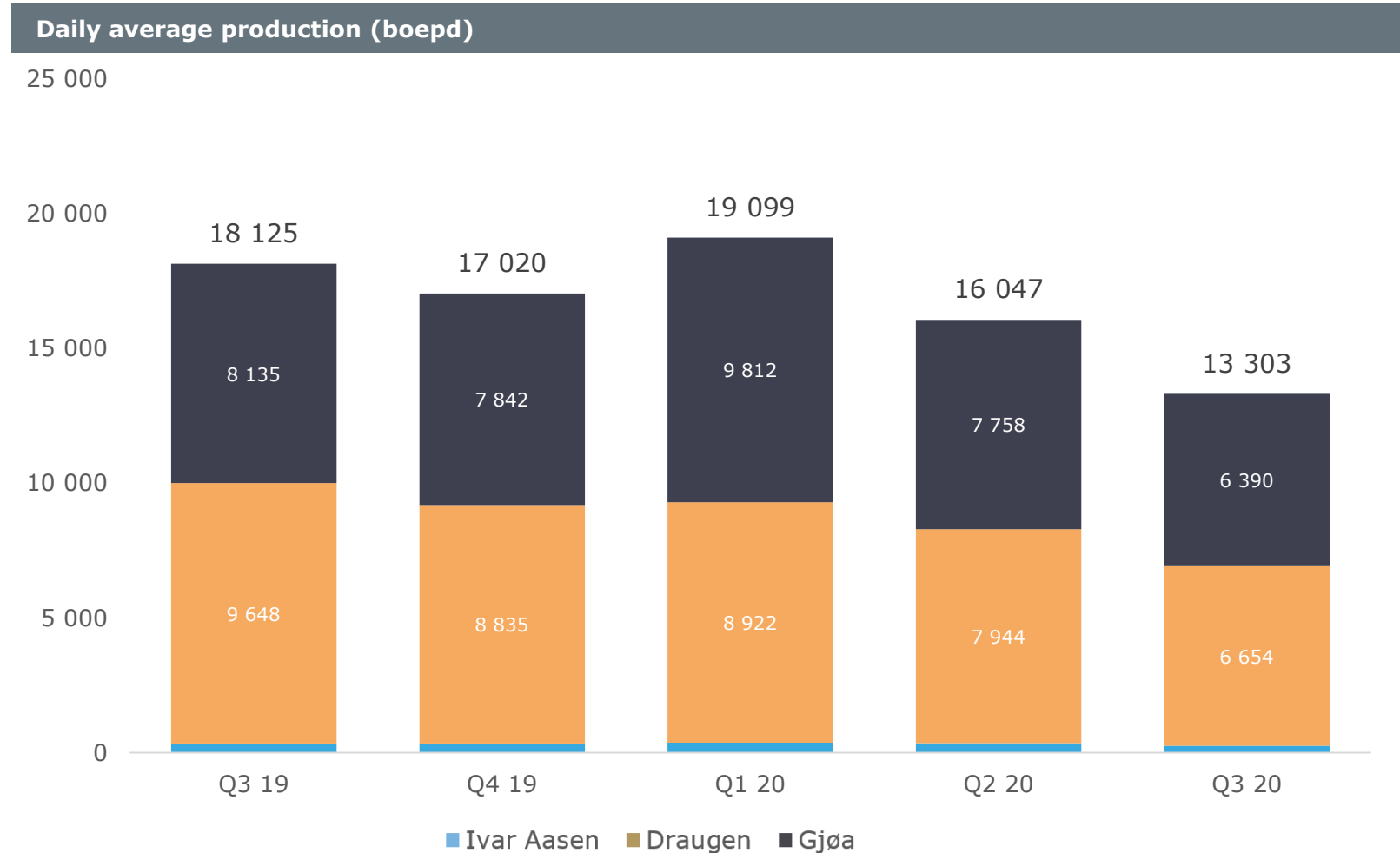




# Operations and assets

# Production volumes and highlights Q3

High production reliability from both Draugen and Gjøa



## Draugen (OKEA operated)

- No incidents
- High production reliability (99%)
- Lower production due to maintenance turnaround
- Maintenance turnaround completed in July ahead of schedule and below budget
- Imposed production limits fulfilled

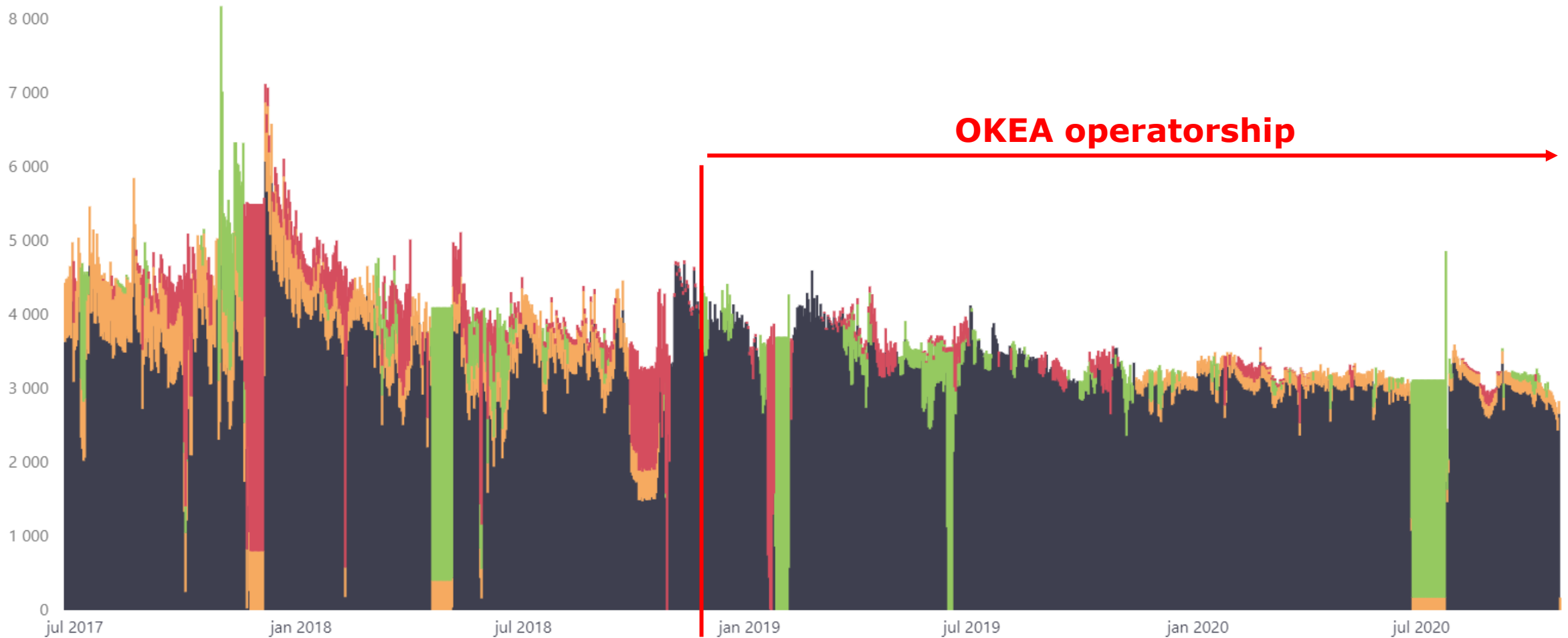
## Gjøa (Neptune operated)

- PSA to investigate incident on P1 well G-4
- High production reliability (99%)
- Lower production due to modifications for the tie-in projects Duva/Nova
- Gjøa will be compensated for the deferred production when tie-ins are onstream 2021/2022

# Draugen (OKEA operated) - Significantly improved performance

Demonstrated improvements in production performance under OKEA operatorship

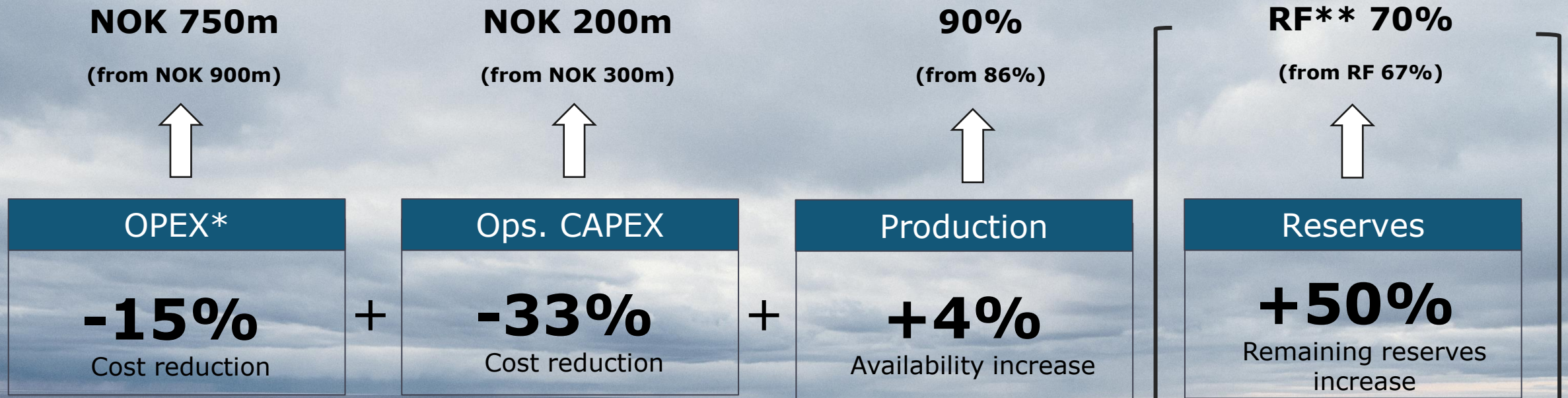
● Actual Production Oil (Sm3) ● Locked in Potential Oil (Sm3) ● Planned Deferred Oil (Sm3) ● Unplanned Deferred Oil (Sm3)





# Draugen - Improvement program for all parameters

Improving financial performance and extending field life



Decommissioning cost covered by Shell

\* Excluding environmental taxes

\*\* RF = Recovery Factor; projects to increase RF will add to capex



# Innovation in OKEA

Subsea scale squeeze carried out with half of standard industry cost

Standard vessel:



- Subsea scale squeeze required every second year to limit Barium Sulphate precipitation near wellbore and in tubing
- Cost down from NOK 25 million to NOK 12 million per operation\*

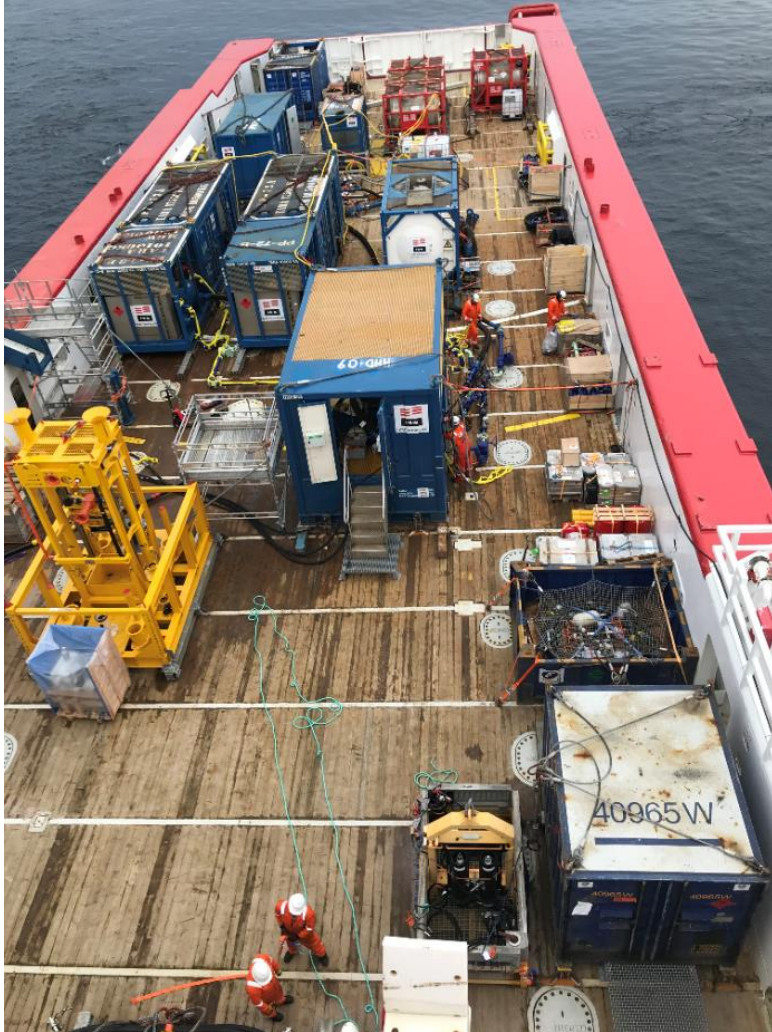
Siem Pride:



Vessel type	Length	Gross Tonnage	People on Board	Crane capacity
Std Vessel	157m	18 600 tons	90	400 tons
Siem Pride	89m	5 300 tons	30	15 tons

# Draugen Subsea Scale Squeeze the OKEA way

Siem Pride



- Optimized working procedures enabled scope to be carried out with a much smaller boat than industry standard
- We used our contracted supply vessel Siem Pride
- Logistic planning and management for small vessel operation
- Reduced manning
- ROV operations from onshore control room
- Work executed in collaboration with Siem Offshore, Subsea7, IKM and other suppliers



# Draugen – Energy supply

- From start in 1993 to 2018, energy was supplied by associated gas
- Since 2018 until now, a mix of associated gas and diesel was used
- Draugen Gas Import Project
  - Substituting diesel used for power by gas import
  - Starting now, October 2020
  - Contributes to maintaining a high production reliability
  - Replacing **54 000 tons** of diesel up to Hasselmus first gas
- Assessment of alternative solutions ongoing
  - Power from Shore passed DG1 during the quarter
  - Study on carbon capture and storage together with Aker Carbon Capture in order to continue with imported gas/Hasselmus gas





# Hasselmus development

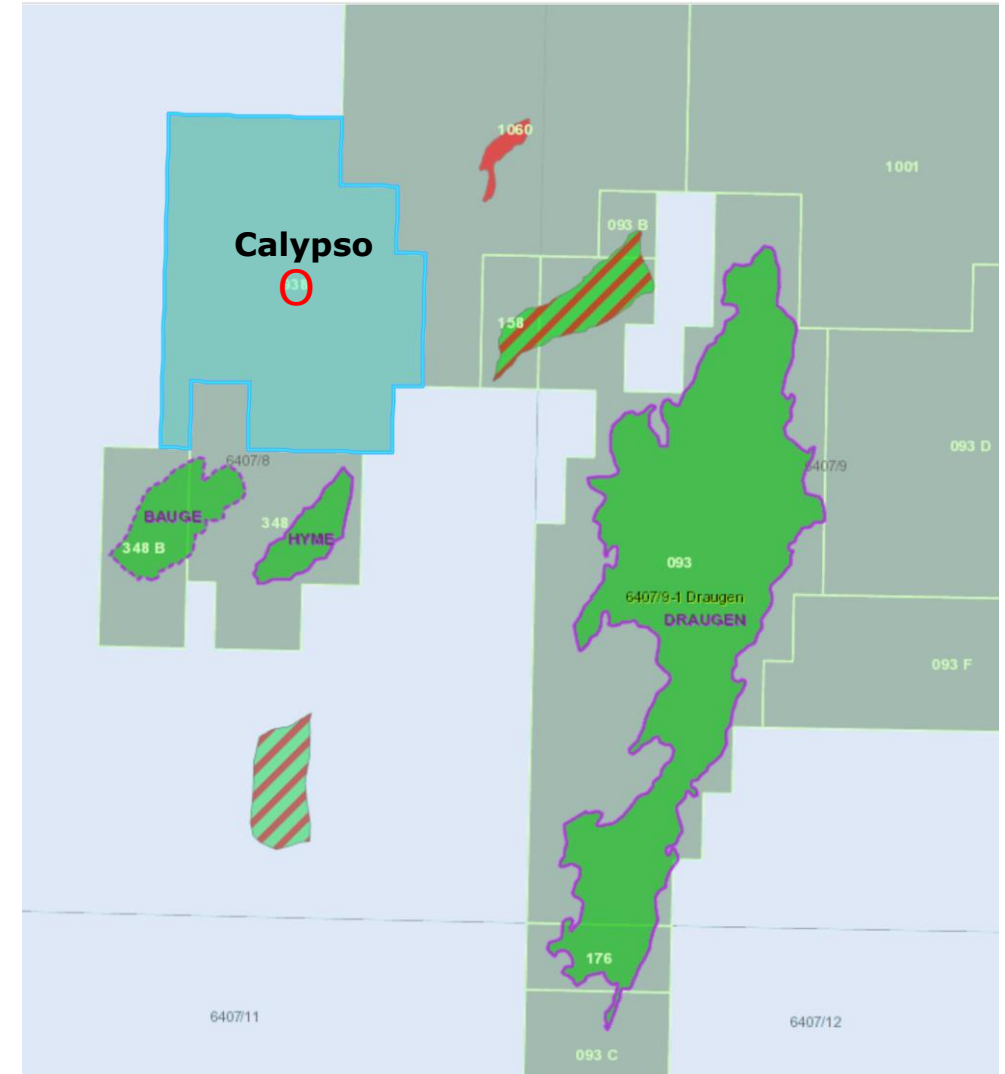
The first tie-back to the Draugen platform

- The first OKEA operated subsea development
- Fast track development
- 16 mmboe with a break even below 30 USD/boe
- First gas early 2023
- FEED restarted in July 2020 (stopped in March due to Covid-19 and market turmoil)
- Main collaborating companies are SIA (Subsea 7/One Subsea) and Aker Solutions

# Calypso – Oil prospect near Draugen

Strengthening OKEA's position and resource potential in the Draugen area

- Agreement signed in September with Neptune for 30% of their working interest in PL938
- Estimated potential of 10-37 million bbls of oil
- Committed to an exploration well expected to be drilled in late 2021 or 2022
- A discovery can be developed as tie-in to Draugen or Njord
- Neptune Energy is operator (30%); partners are Vår Energi (20%) and Pandion Energy (20%)\*

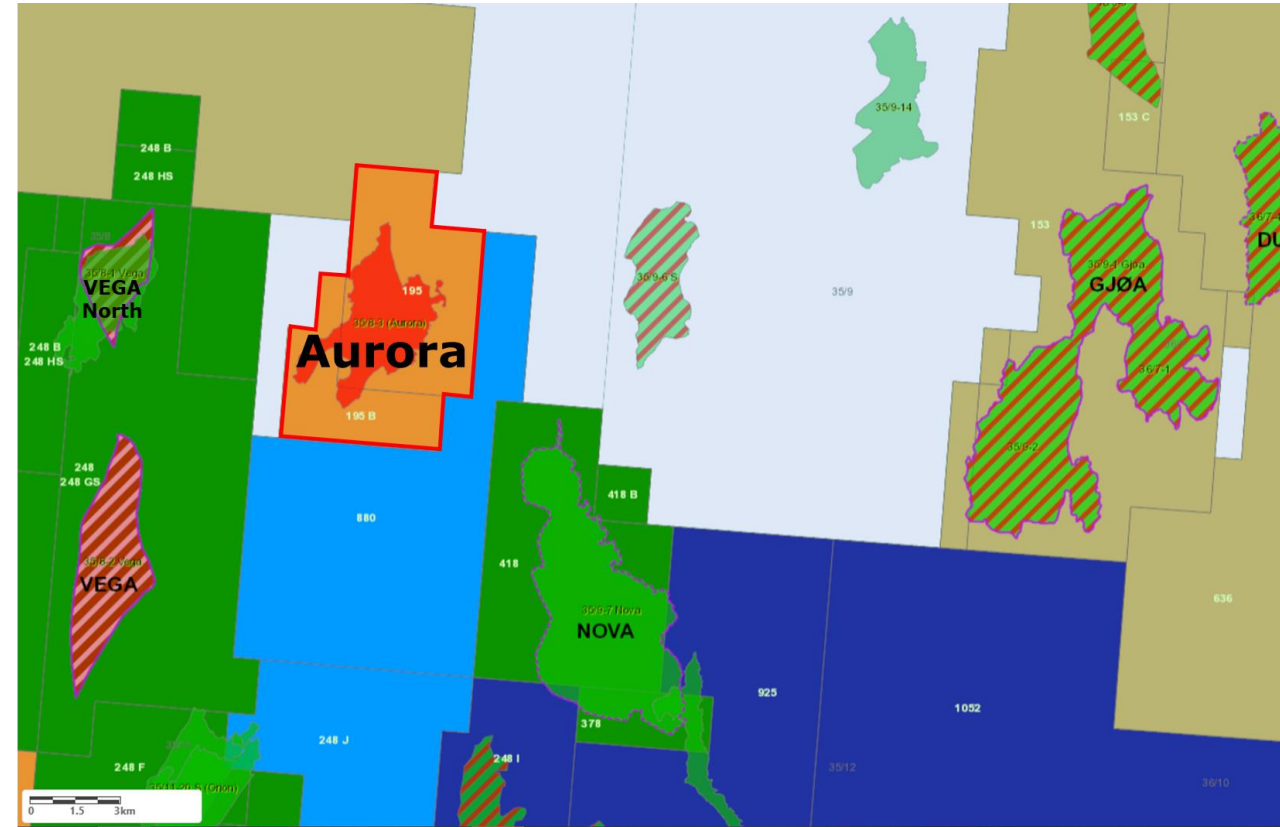




# Aurora – Potential gas development

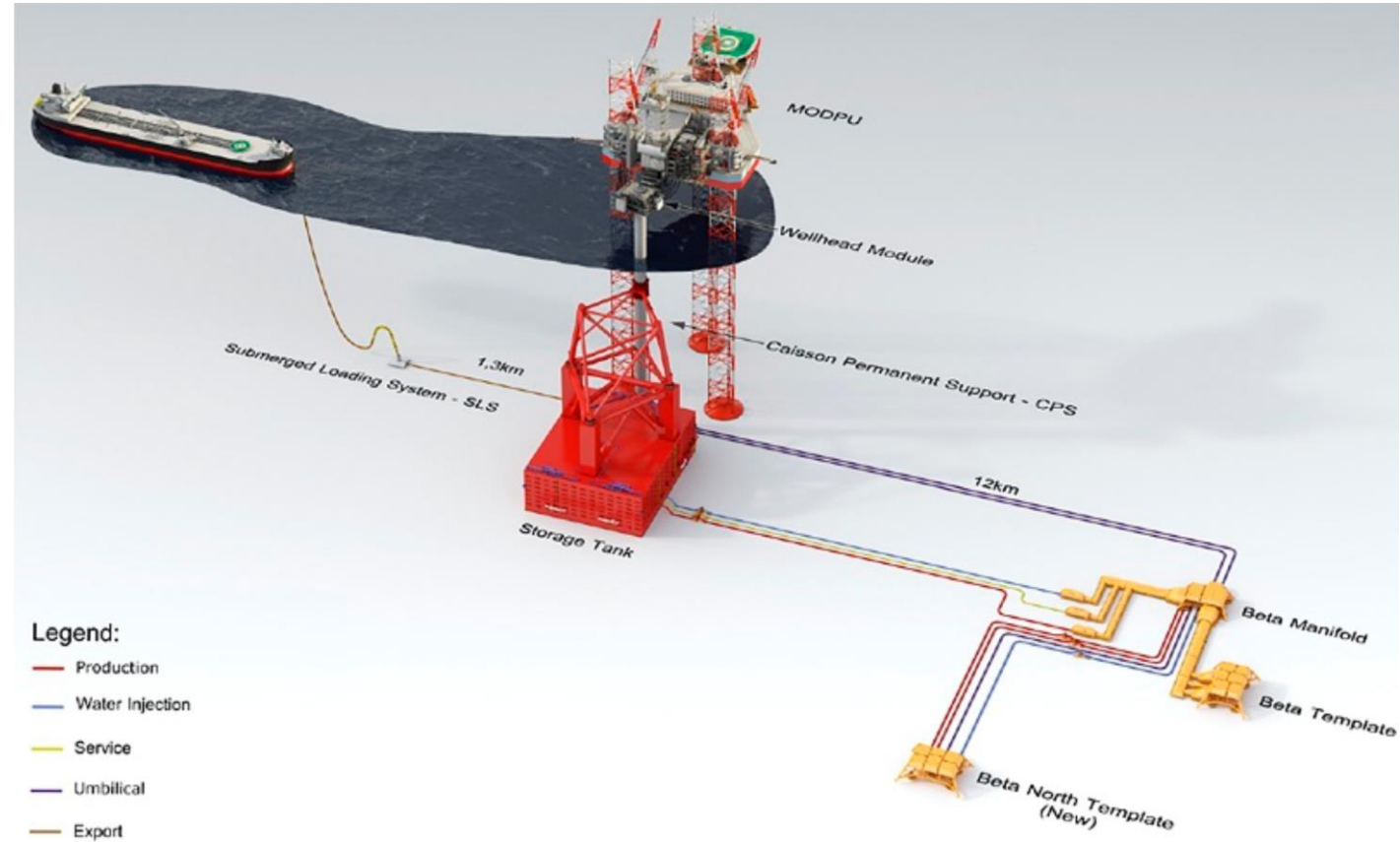
Strengthening OKEA's optionality in the Gjøa area; strategic fit with low-cost field development

- Purchase from Equinor (40%) approved by MPE
  - OKEA appointed as Operator
- OKEA's operator capabilities - a key enabler for the deal
- Partners are Petoro (35%) and Wintershall Dea (25%)
- Potential 21 mmboe development to be evaluated with partners:
  - Gas production via the Vega-Gjøa pipeline for processing on Gjøa
  - Need for appraisal well and project plan under evaluation together with partners



# Development project – Yme (Repsol operated)

- Production start postponed and capex increased
- Onshore completion scheduled for late 2020
- Production start in 2021
- At plateau adds 7 500 boepd net to OKEA; on average adds 4 900 boepd in the first production year





# Outlook & concluding remarks



# Outlook

Current portfolio to yield substantial production growth

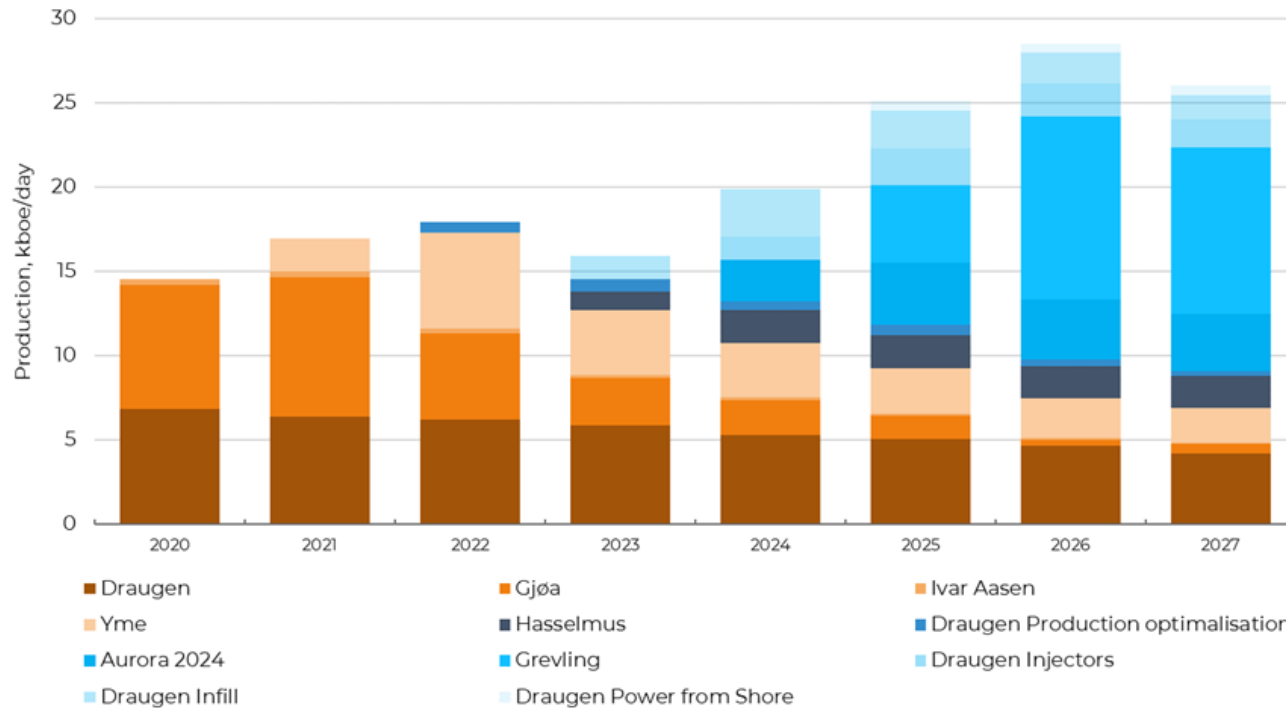
Targeted organic development requires no new equity

Continue to seek inorganic growth opportunities

Demonstrated strong operator capabilities improves strategic position

## Guiding 2020:

- Production: 14 000 – 15 000 boepd
- Capex: NOK 1 000 – 1 100 million (up NOK 100 million from Q2)





OK  
EVA

